

Management report to Council

Agenda item 6.4

MAPS Group Ltd: trading results to 30 September 2014

Council

Presenter: Phu Nguyen, Chief Financial Officer

24 February 2015

Purpose and background

1. The purpose of this report is to present the annual results of MAPS Group Ltd (now trading as Procurement Australia) for the period 1 October 2013 to 30 September 2014.
2. The Municipal Authorities Purchasing Scheme (MAPS) was formed in 1985 when 14 inner metropolitan local governments, using infrastructure provided by the Council, co-operated to organise purchasing contracts for commonly used goods in pursuit of high quality products at lower prices. The Council administered the scheme, providing resources including staff and a central store facility.
3. In March 1993, MAPS Group Ltd (the Company) acquired the MAPS business from Council for \$350,000 represented by the issue to Council of 250,000 fully paid ordinary shares and the payment of \$100,000. The Company has issued a total of 396,862 fully paid ordinary shares. Council holds 250,000 shares in the Company, being 63 per cent of the issued capital of the Company.

Key issues

4. Good governance practice dictates that an organisation monitors performance of all entities in which it hold an equity interest.
5. The annual general meeting of the Company was held on 23 February 2015.
6. The Company operated at a profit for the year ending 30 September 2014 of \$910,536 compared to a loss of \$928,782 for the previous year. Further financial details are provided in Attachment 2.
7. The Company paid a dividend for the 2014 financial year of 21.5 cents per share. Dividend payment of \$53,750 was received on 12 December 2014.

Recommendation from management

8. That Council note the annual results of MAPS Group Ltd for the trading period 1 October 2013 to 30 September 2014.

Attachments:

1. Supporting Attachment
2. MAPS Group LTD Financial Information 2013–2014
3. MAPS Group information

Supporting Attachment

Legal

1. The report is for noting only and no direct legal implications arise from the recommendation made from management.

Finance

2. The Company paid a dividend of 21.5 cents for the 2014 financial year. The City of Melbourne received dividend payment of \$53,750 on 12 December 2014. No dividend had been budgeted following the loss incurred in 2013.
3. The Company has advised that it has received an unqualified audit opinion for 2013–14.

Conflict of interest

4. The Deputy Lord Mayor is Council's representative on the Company board.
5. No member of Council staff, or other person engaged under a contract, involved in advising on or preparing this report has declared a direct or indirect interest in relation to the matter of the report.

Stakeholder consultation

6. Consultation with the Company's management was undertaken in preparation of this report.

Environmental sustainability

7. There is no significant impact on environmental sustainability associated with the recommendation in this report.

MAPS GROUP LTD FINANCIAL INFORMATION 2013–2014

1. The Company incurred a profit for the year ending 30 September 2014 was \$910,536 compared to a loss of \$928,782 the previous year.
2. The increase in profit compared with the previous year was due to the following major impacts:
 - 2.1. Revenue increased to \$13,966,230 (2013 \$12,642,405), major contributions being increase in sales rebate revenue and fuel card revenues.
 - 2.2. Expenses declined to \$13,055,694 (2013 \$13,571,187), major contributions being reduction in employee expenses and the impact of one off charges in 2013.
 - 2.3. The net cash inflow for the year was \$1,072,513 compared to a negative \$258,638 in 2013. The Company maintains a strong level of liquidity with a current ratio of 2.42 which is up from 2.05 in 2013. The current ratio is a measure of the company's ability to meet short term obligations and is calculated by dividing current assets by current liabilities. A ratio of 2.42 means that for every one dollar of current liability there is 2.42 dollars in current assets available to meet that obligation.
3. The Company continues to be debt free.
4. Total assets at the end of the period amounted to \$5.33 million an increase of \$1.04 million from the prior period. This increase was mainly due to increase in cash. Total liabilities amounted to \$2.13 million at the end of the period, an increase of \$0.22 million from the prior period.
5. Total shareholder's equity amounted to \$3.19 million at the end of the period represented by share capital of \$0.40 million and retained profits of \$2.79 million.

“

Procurement Australia will be the leading partner of strategic sourcing and procurement solutions which add measurable business value to our clients.

”

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'South Gippsland has been a regular user of the Procurement Australia Truck Plant & Equipment tender for many years and we are always provided with an industry best outcome and supplier support.'

ABOUT MAPS GROUP LIMITED

Maps Group Ltd trading as Procurement Australia is a public company which negotiates and facilitates contracts for common use goods and services on behalf of its Members. Procurement Australia offers suppliers targeted access to Local Government, Trusts, Not for Profit, TAFE, Universities, Libraries, Water Boards and other statutory bodies, through its ISO9001 accredited tender and contract management processes. Procurement Australia operates from a head office located in Melbourne. The company services over 700 Members across Australia.

Our mission is to act as the member advocate/agent and fulfil their needs by creating mutual benefit for Members and suppliers, through value added and innovative procurement services.

Procurement Australia suppliers are authorised contractors who have tendered and been accepted to sell goods and services through the Procurement Australia contracts.

Our suppliers incorporate a diverse group covering many market sectors and organisations, including high profile national and multinational brands.



THE YEAR IN REVIEW.

'THIN CLIENTS' + 'THE CLOUD' = WORK & COST EFFICIENCIES

During the year, Procurement Australia migrated its computer systems to a cloud-based server enabled by a 10Mbps/10Mbps Telstra fibre-based internet service, enabling staff to move away from traditional workstations.

Connecting directly to a data centre hosting our servers, Procurement Australia's staff work on what are known as 'thin clients' which operate 24/7 via 'cloud' infrastructure. This development brings with it unlimited access to Help Desk facilities.

This is all made possible through a number of Microsoft Windows virtual servers operating Tier 1 equipment that includes a Dell M1000 BladeCentre, EMC VNX5300 Storage Area Network with Solid State Drives, and a Fortinet 1240B Firewall/Web 2.0 Security Device, the very latest in remote access technology.

Combined with all new Microsoft software, Procurement Australia's IT infrastructure is fully compliant with the latest in IT security and other protocols.

2014 PROCUREMENT AUSTRALIA AWARDS

We were delighted to acknowledge winners of Procurement Australia's 2014 Awards at our MATTER 2014 Conference dinner held in the Olympic Room of the MCG in August this year.

Sponsored by AGL, Bunnings, CIPS and Procurement Australia, the Awards were judged by Aubrey Janessen, City of Glen Eira; Molley Qi, City of Melbourne; Noel Erwin, City of Moreland; and Silke Therhaag, City of Moonee Valley who selected our celebrated winners:

1 **The Jacinta Bartlett Award for Individual Excellence (CIPS).**

Inspired by the memory of Jacinta Bartlett, a highly respected member of the Victorian Local Government community who lost her life in the Black Saturday bushfires, this award acknowledges her professionalism and commitment by recognising others for their leadership, innovation, creativity and help to the sector.

This year, Tony Kerr, Procurement Services, City of Greater Geelong was recognised for his outstanding contribution to enhancing the City's procurement of goods and services, whilst delivering results beyond expectation which met legislative demands.

The Award's Selection Criteria demand demonstrated excellence, significant contribution and being an inspirational role model for Local Government procurement professionals.

2

Collaboration and Innovation in Procurement Award (Bunnings).

Latrobe City Council's 'Doing Business with Latrobe City Council' was awarded for showing demonstrated teamwork, tangible outcomes and practical collaboration.

3

Special Mention Award.

The Salvation Army Australia - Southern Territory, were awarded for decentralised contract management and ongoing stakeholder buy-in to deliver lower total cost.

4

Sustainable Procurement Award (AGL).

Glen Eira City Council's Environmental Action Plan was recognised as an outstanding entry and innovative concept with a simple central intent, good engagement, outcomes focused, whilst delivering community and environmental benefits.

5

The Inaugural Social Procurement Award (Procurement Australia).

City of Melbourne for demonstrating strong Corporate Social Responsibilities in Procurement.

6

Supplier of the Year Award (Procurement Australia).

Midstate Credit Management as voted by our Members.

Aggregated buying power generates savings in excess of 20%:

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Procurement Australia's new Office Products Tender and Contract is saving Members more than 20% on current spend on like for like products through a sole source arrangement across all states.



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Aubrey Jansen, Contracts Manager,
Glen Eira City Council:

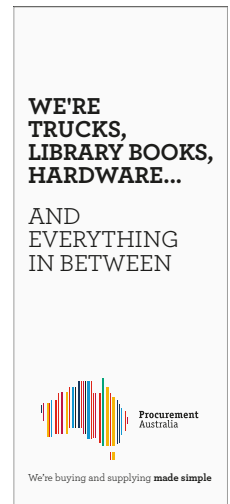
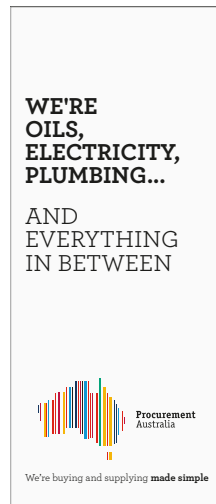
‘Over the last 18 months, the management team at Procurement Australia has demonstrated an increased willingness to listen and work with their customers to ensure “Best Value” outcomes are delivered through their contracts. This approach has resulted in a better understanding of the issues facing procurement agencies and Councils which will assist in consolidating various organisational requirements and maximise the advantage of aggregated procurement.’

RE ENGAGING AND GROWING OUR BUSINESS

We worked hard last year looking inside to build a resilient, smart and growth focused organisation.

This year we’ve concentrated on lifting our communications and engagement with everyone on the outside. First impressions count, so we’ve updated our corporate branding to deliver a fresh, modern and approachable look that is reflected internally and externally.

By improving communications, increasing promotion and better targeted customer engagement, we’ve re engaged with the external environment and, as a result grew our business.



ORGANISED & INFORMATIVE

Our website procurementaustralia.com.au is a critical communications channel and primary external interface for Procurement Australia. With this in mind, a new website was launched in 2014.

Our website facilitates communication clearly and easily through its logical organisation and clean design lines. It's both eye-catching and informative.

procurementaustralia.com.au is user friendly, innovative and relevant all at once. With a bold tone of voice and magazine style layout, it is attracting more users and proving very successful.

SHARING OUR KNOWLEDGE; HELPING BUILD YOURS

We shared our collective knowledge and experience through a number of CEO forums this year, two of which featured Dr Kathy Alexander, CEO, City of Melbourne, and Harvey Gannon, CEO, Campusguard.

The forums look at industry trends, products and services, Lean Thinking - A Business Success Story featuring Dr Kathy Alexander was an outstanding success. We additionally partnered with Dulux Australia for its Procurement Forum 'Meeting the Challenge for a Sustainable Future' in July.

To further spread best practice, continuous improvement and raise awareness of how procurement and supply management can make an invaluable difference, we established a partnership with CIPS Australasia offering discounted membership and training course rates for our Members.

SPREADING THE WORD, SHARING THE JOY

CEO, Joe Arena spent time this year, as guest speaker at the Higher Ed Services (HES), Local Government Managers Australia (LGMA) and CIPS conferences sharing his expertise with the industry.

Procurement Australia was also visible at other major industry events over 2014 showcasing its offerings and contracts at:

LGPRO
CIVENEX Australia's premier infrastructure expo initiated by the Institute of Public Works Engineering Australasia.
LGMA, TAS
LGMA, SA
MWOA Municipal Works Operations Association.



CHAIR REVIEW.

‘There have been many pleasing developments over the past 12 months, a great settling down of the significant decisions made in 2013/14 and I feel quite privileged to be able to speak of them here.’

I became Chair at our Annual General Meeting in February this year. I first joined the Board in 1992, the year of Procurement Australia’s incorporation, and have been connected to the organisation since its foundation in 1985. I am looking forward to my tenure as Chair and excited to be part of a promising future.

On behalf of our Members, Board Members, the Executive Team and staff, I express our sincere thanks and gratitude to my predecessor and fellow Board Member, Marianne Di Giallonardo, for her contribution to the company over a nine year period, the last four of which were as Chair of the Board.

Keith Yeo also stepped down from the Board in 2014 and I extend my appreciation and thanks also to Keith for his seven year term, depth of financial experience and counsel he generously gave to the Board and company staff.

Procurement Australia has always had great resources at Board level to draw upon for support and guidance. We benefit from innumerable years of Local Government management experience and knowledge. From May this year we have begun profiting from this with two new Board appointments complementing our existing strong team which includes John Ravlic, Susan Riley and Lydia Wilson.

It is our pleasure to be able to work with the highly experienced Stephen Griffin who is Chief Executive of Victoria’s State Emergency Services, and the well-credentialed Vijaya Vaidyanath, Chief Executive of Yarra City Council. Welcome to you both.

You can read more about Stephen and Vijaya in the following Board Report however; briefly, Stephen became Chief Executive of Victoria’s State Emergency Services in 2014 having been Chief Executive of the City of Greater Geelong since 2009 and brings to us extensive Local Government and great management expertise.

Before becoming Chief Executive at Yarra City Council in 2012, Vijaya was Director, Corporate and Business Services with Darebin City Council and held CEO roles with key New Zealand councils, Waitakere City and Rodney. Renowned for her innovation, integrity and inspiring leadership, Vijaya has extensive experience in shared services and procurement.

So with a new look, balanced Board, a strong Executive Team, well-researched strategic plan and a high performing staff; I believe Procurement Australia is in a position to better serve our clients and suppliers additionally maintaining and building on our position as the leading aggregator buying group in Australia.

Our financial performance this year signals that continued improvement and gains in bottom line profit have been achieved which brings great satisfaction to the Board and I am sure to you as shareholders.



Our Chief Executive, Joe Arena, will expand on this and cover the key achievements during the year in his review. I'd like to talk about three areas - raising industry standards, promoting professional development and delivering sustainable results - and how we are working to achieve solid outcomes in each.

First, our annual conference in August, Matter 2014 - (Your Choices Matter), was a great success attracting participants and exhibitors from around Australia. We approached Matter 2014 from the view that the environment within which our Members operate, demands proven, well managed buying practices that deliver cost savings over the long term.

We strove to give attendees an insight into the future; how to get there sustainably and how to maintain the momentum for a prosperous future by applying processes and making choices that matter. We've had excellent feedback from the conference participants and are motivated to achieve even greater initiatives in 2015, our 30th year.

Second, our partnership with CIPS - the Chartered Institute of Procurement and Supply Australasia - gives Members significant advantage and motivation to join us in raising industry standards and promoting professional development. It's such a great opportunity and we are delighted with the uptake so far. Linking Members from around Australia with procurement and supply experts and specialists means we are sharing the innovation and experience for mutual benefit.

And finally, our strong external program of events is further helping to expand learning, business and networks. We had outstanding success with our CEO Forum Lean Thinking - A Business Success Story featuring City of Melbourne's Dr Kathy Alexander, we partnered with Dulux Australia for its Procurement Forum Meeting the Challenge for a Sustainable Future in July which will be rolled out to other states following its great success, and we are looking forward to continuing in this vein.

2015 will be our 30th year since starting as MAPS. We will mark this significant point in time with suitable fanfare.

It will be a year in which we reflect and consider the remarkable amount of change and development we have faced since inception in 1985; when Procurement Australia was a grouping of 14 Melbourne based Local municipal councils operating out of a single office at the Victoria Market.

With a turnover of almost \$14 million today, we have come a long way and we look forward to sharing with you the most remarkable moments that have occurred through the decades.

Thank you to our Board, our excellent Executive Management Team and employees, our Members, suppliers and all those associated with the company.

Ken McNamara
Chair, Board of Management.
28 November 2014.

'2015 will be our 30th year. We will mark this significant point in time with a suitable fanfare.'



CEO REVIEW.

'Last year I spoke of the significant changes that had taken place to help position Procurement Australia for the future. Twelve months on, I am very pleased to announce a strong turnaround in our financial position with record profit and record dividends, the direct result of actions taken in 2013/14.

This Report gives me the opportunity to thank our Board, my Executive Team and our dedicated employees for putting in the hard yards over the last 12 months to enable a significant profit to be delivered, and an improved organisation to emerge. It also allows me to speak of Procurement Australia's many achievements during the year and set the scene for 2014/15.'

Procurement Australia took big steps in organisational development in 2013/14. A new Chair and two Board Member appointments, and several general staff arrangements were put in place.

As Chief Executive with a mandate to improve our performance for Members and shareholders, I cannot speak highly enough of the collaborative, cooperative and committed team effort this new group of people have offered me. Thank you.

I know our Chair, Ken McNamara, has already addressed the matter of professional development and the benefits a diverse range of skills, experience and capabilities can bring an organisation if orchestrated correctly but I wanted to comment too on this important topic.

If we follow our vision of being the leading partner of strategic sourcing and procurement solutions for our clients, we can make great strides.



These improvements work to buoy management and staff who also enjoy supporting great charities such as The Smith Family, Red Cross Australia, and Conservation of the Orangutans, Wildlife Victoria and the Development of Drinking Water in Third World Countries through a voluntary giving scheme.

I believe we are now on the right path, and I invite you to continue along it with me. This year we focussed on our five year strategic plan developed in 2013. The strong vision and direction that plan established and the targets it set have been invaluable, providing the framework for us to perform.

The plan is proving to be the effective corporate and business strategy we sought to deliver both long term profitable growth and commercial sustainability. It works because it focuses us on our key target markets within which we can then identify and prioritise business opportunities.

It also helped build Procurement Australia's new organisational structure which is needed to achieve our growth and sustainability objectives, additionally outlining a clear program of activity for implementation.

As a result, Procurement Australia is a leaner, more efficient organisation better aligned with its client base which has grown and reinvigorated with a raft of innovative products and services available and in the pipeline, the result of a more strategic approach to our work.

We are now both proactive and reactive following our restructure which allows us to refocus on core operations delivering cost effective, relevant and sustainable buying solutions our Members really want.

We are now in a position to set and reach inspired goals in terms of sustainable efficiencies, whilst enhancing savings for our clients, and the ongoing development of our sector's professional skills and capabilities.

We set the base for 2014/15 with the consultative review approach adopted in 2013/14, re-establishing strong communications and relationships with our Members and suppliers.

This approach gave us a clear and strong understanding of what we needed to deliver to be successful in delivering to clients' needs and running a profitable organisation.

Our hard work has paid off in more than financial ways with some very exciting initiatives to be launched, and in the pipeline for 2014/15. As heralded last year, they are leading edge, sustainable products delivering both cost savings and improved environmental impacts, enhancing quality and performance for our clients.

“This much improved financial situation has supported the declaration of a record shareholder dividend of 21.5 cents per share.”



‘With our own Stationery contract expiring in 2014 a number of our member councils partnered with Procurement Australia for their Stationery, Cut Sheet Paper, IT Consumables-Peripherals & Office Machines tender. The process was very well managed and the resulting contract has delivered significant value to the participating Councils.’

A winner in the achievements to be mentioned here are our successful Tender Reference Groups.

The involvement of clients from around Australia, and the framework we have adopted in running these groups has seen increased numbers of clients sharing the spoils. For example, over 55 per cent more clients took advantage of the Stationery, Cut Sheet Paper, IT Peripherals and Office Machines contract struck during the year, with participant numbers increasing from 38 to 59.

Typically, Tender Reference Groups meet around five times during the tender period and involve up to seven clients working to set specifications, reviewing submissions and making recommendations.

At year end we had Tender Reference Groups in place for the Greenfield Category Tender - Tree Pruning & Associated Services.

Sitting alongside our Tender Reference Groups are the Contract Briefings we held for Members and suppliers in Adelaide, Melbourne and Sydney Greenfield Category Tenders.

We saw the successful completion of one Greenfield Category Tender in 2013/14 being the Hire of Plant and Trucks tender for NSW’s Southern Sydney Regional Organisation of Councils (SSROC). Greenfield tenders in development at year’s end were Tree Pruning & Associated Services, Traffic Control & Pavement Marking Services, and Security & Associated Services.

It’s been a busy year in Existing Category Tenders too. Nine were run during the year with a number still to complete - Mobile Garbage Bins, Printing & Associated Services, Bulk Fuels, Retail Fuels, the ‘OneCard’ Fuel Card Solution, Water and Waste Water Treatment Chemicals, Retail Electricity & Street Lighting (SSROC), and the Quarterly Truck, Plant & Equipment tender.

Request for Quotations were opened for Yarra City Council (IT Products & Services), Bellingen Shire Council (Photocopiers, Printers & Associated Products & Services), and Wyndham City Council (Library Books, AV Media, Periodicals, Subscriptions - Library Open Day).

Administrative improvements have been made too. We introduced CertTracker, a system outsourcing the management of over 2,000 insurance and WorkCover Certificates of Currency required from our vendors annually. Cerberus was introduced to automate and enable electronic communication in vendor contracting.

Externally, we ran an extremely successful annual conference and awards event, ‘Matter 2014’, in August attracting many delegates from around Australia. Its focus being the sustainable future of procurement.

We established a partnership with the peak procurement industry body, CIPS Australasia, which is dedicated to best-practice, continuous improvement and raising awareness of how procurement and supply management can make an invaluable difference. Benefits include discounted CIPS membership and training course rates for our Members.

As portended last year, the significant organisational changes and strategic directions that we put in place in 2013/14 have translated into positive outcomes.

The financial result for the year ending 30th September 2014 is a record operating profit of \$910,536 - the best since incorporation in 1992.

This is over a 200% turnaround from 2012/13’s loss. While some of this improvement has come from the company restructure, encouragingly top line revenues have increased \$1,323,825 year on year.

Total revenues from ordinary activities grew 10.5% to \$13,966,230 up from \$12,642,405 last year. Sales rebate revenue grew more than 15% to \$4,521,803, the result of Members increased purchasing from Procurement Australia’s contract portfolio, a great result.

This much improved financial situation has supported the declaration of a record shareholder dividend of 21.5 cents per share.

Our ISO9001 accreditation was retained and remains as strong evidence of our capacity to deliver nationally under a robust governance framework.

Last year, after I had spent much time meeting our clients, suppliers and peers, I said I was proud to have joined an organisation that was well respected and fundamental to the market it served. This year I am even more proud to see just how much more respected and valued Procurement Australia has become.

With our committed Board, strong leadership team, dedicated workforce and established strategy in place, I look forward to taking Procurement Australia to the next level.

Joe Arena
Chief Executive Officer.
15 December 2014.

\$910,536

RECORD OPERATING PROFIT
FOR THE 2014 FINANCIAL RESULT

\$13,966,230

TOTAL REVENUES FROM ORDINARY
ACTIVITIES UP 10.5% FROM LAST YEAR



THE BOARD.

Founding Director, Ken McNamara, took up the role of Chair of Procurement Australia at the Annual General Meeting in February 2014 following Marianne Di Giallonardo's resignation after a four year term. Ken was first appointed a Director in 1992, the year of Procurement Australia's incorporation.

This year in May we welcomed two new Board Members – Vijaya Vaidyanath and Stephen Griffin, joining existing Directors John Ravlic, Susan Riley, and Lydia Wilson. They bring a wealth of experience and high credentials, offering great resources and support to the Executive Management team. Procurement Australia's Board now comprises:

1

Mr Ken McNamara, Chair.

CE, Dip CE, DipAppScTp,
BAppScPlan, FIE (Aust), FIMM, FAICD
Appointed Chair: 21 February 2014
Chair of the Board, Chair of Finance
& Governance Committee

A founding Director of Procurement Australia, Ken is a civil engineer, town planner and company Director. With extensive experience as a Chief Executive, City Engineer and Consultant in Local Government, Ken is a Sessional Member of the Victorian Civil and Administrative Tribunal and a member of Planning Panels Victoria. He has served as a Government appointed independent chair of a number of major infrastructure projects including the Geelong Bypass, Sugarloaf Pipeline, Peninsula Link, Barwon Heads Bridge Echuca-Moama Bridge Projects, and the Western Highway - Anthony's Cutting Project. Ken has direct expertise in governance, tendering and contract management together with an expansive understanding of procurement procedures across a range of public sectors.

2

Lydia Wilson, Chair, Sustainability Victoria.

BA, BSW, GAICD, FAIM
Appointed: 26 February 2010
Chair, Strategy Committee

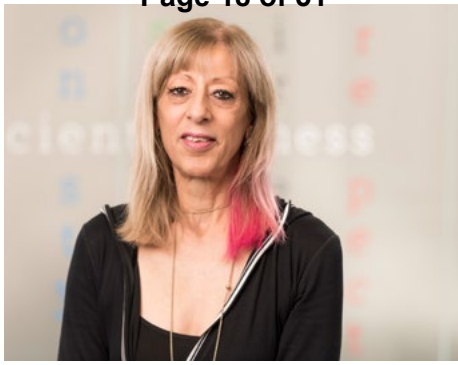
Lydia has more than 22 years' experience at Senior Executive level in Local Government, including 13 as a Chief Executive most recently with the City of Manningham and previously with the City of Yarra and the Shire of Macedon Ranges. Before becoming Chair of Sustainability Victoria, Lydia chaired the Victorian Government's Ministerial Advisory Committee on Waste and Resource Recovery. As well as her chair roles, Lydia provides leadership and management consulting services in the areas of corporate governance, CEO performance and councillor support primarily to Local Government organisations, and is an Associate of SACS Consulting.

3

Susan Riley, Deputy Lord Mayor, City of Melbourne.

MAICD
Appointed Director: 18 September 2009
Member, Strategy Committee

With a 25 plus year career in publishing and media, and a three year involvement with the City of Melbourne, Susan brings to the Board extensive business and networking expertise, and significant knowledge of Local Government management issues. A sitting member on all of the City's Committees including Audit, and Deputy Chair of Marketing Melbourne, Susan is integral to the City's leadership team. She is also a Member of the Australian Institute of Company Directors, and a strong advocate for small business, women in business and community development. Susan holds many important Board roles linked to business and community in Melbourne and Victoria.



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4

Mr John Ravlic, Principal, Ravim RBC.

MLM, BBS, FLGMA
Appointed Director: 29 July 2012
Member, Strategy Committee

John has more than 30 years' Local Government experience gained in Victoria and Western Australia bringing a wealth of strategic planning and management insight with specific expertise in human resources, industrial relations, corporate management and marketing and communications. Prior to recently establishing Ravim RBC, a boutique consultancy working with Local Government, John was Chief Executive of Local Government Managers Australia (LGMA) for nine years where he drove a number of transformative sector initiatives including LGMA's Climate Futures Program, its National Workforce Strategy 2020, the Year of Women in Local Government 2010, and the Indigenous Employment Program – Green Paper.

5

Vijaya Vaidyanath, Chief Executive Officer, Yarra City Council.

MBA, MA (Economics), F John F Kennedy School of Government, FNZIM, MSLGM, ICMA (USA), ALGA, MAV, LGPA
Appointed: 23 May 2014
Member, Finance & Governance Committee

Prior to taking up the Chief Executive role at Yarra City Council in 2012, Vijaya was Director, Corporate and Business Services with Darebin City Council after having been Chief Executive of New Zealand's Waitakere City Council for eight years and, Chief Executive of Rodney Council. Vijaya was a senior banker with the Reserve Bank of India before migrating to New Zealand. Renown for her innovation, integrity and inspiring leadership, Vijaya has extensive experience in shared services and procurement. By example, Yarra City Council is Victoria's first carbon neutral Council under the Australian Government's National Carbon Offset Standard.

6

Stephen J Griffin, Chief Executive Officer, State Emergency Services.

BAppSc, DipEd, GradDip LG, MB Man
Appointed: 23 May 2014
Member, Finance & Governance Committee

Stephen became Chief Executive of Victoria's State Emergency Services in 2014 having been Chief Executive of the City of Greater Geelong since 2009. With a Local Government career spanning 28 years, Stephen started at the City of Melbourne in 1986 where he held both specific and general management positions before moving to Werribee-Wyndham City Council. Here he managed Recreation, Enterprise Support and became Director of Corporate Services at a time when the municipality was one of the fastest growing in Australia. Previously General Manager, Corporate Services at the City of Greater Geelong in 2007, Stephen brings extensive Local Government and broad management expertise.



EXECUTIVE TEAM.

Joe Arena, Chief Executive Officer.

Richard Day, Chief Financial Officer, Company Secretary.

Brendan Hoare, Director, Strategic Sourcing.

Liz Van Doorn, Director, Marketing and Sales.



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‘Procurement Australia are a valued partner to SSROC and their commitment to excellence and world class procurement is what forms the basis and strength of our partnership with them. Thank you Joe and all your team.’

1

Joe Arena
Chief Executive Officer.

MBA, BBus, GAICD, ASA, MCIPS
A qualified and highly experienced leader, Joe has an accounting background with vast financial operations experience in the areas of procurement, taxation, banking, investments, accounting, finance, and fleet management. Prior to joining Procurement Australia, Joe was Director, Financial Operations with La Trobe University, an organisation with an operating budget of more than \$650m spread over five campuses. A specialist in fostering collaborative client relationships, Joe drives the development and implementation of Procurement Australia’s strategic plan, ensuring the business has the right people, structure and systems in place to meet and exceed its business and client objectives.

3

Brendan Hoare
Director, Strategic Sourcing.

BBus
With a procurement career spanning more than 15 years, Brendan came to Procurement Australia in 2011 having held previous positions of Director, Strategic Procurement with University of Melbourne and prior to that, Procurement Director at Victoria’s largest public health service, Monash Health (previously Southern Health). With solid financial management expertise involving diverse procurement portfolios, Brendan is responsible for Procurement Australia’s strategic procurement, tender and contracting functions and commercial and contractual outcomes, pursuing greenfield categories and identifying expansion opportunities.

2

Richard Day
Chief Financial Officer, Company Secretary.

FCCA, CPA, MIPA
Richard is a Fellow Chartered Certified Accountant (FCCA) a Certified Practising Accountant (CPA) and member of The Institute of Public Accountants (MIPA). Prior to immigrating to Australia in 2008, Richard held senior finance roles in the advertising and hospitality industries working for international companies such as The WPP Group’s - Young & Rubicam Ireland and The Hilton Group. He has considerable experience at both Company Secretary and Director levels and joined Procurement Australia in November 2012.

4

Liz Van Doorn
Director, Marketing and Sales.

Graduate, National Art School.
Liz is an award winning, marketing and communications specialist with strong strategic marketing experience in the Government, travel, health, energy, hospitality and technology sectors. A specialist in local economic strategies, having studied with the Centre for Local Economic Strategies in Manchester in the UK, Liz has also been a senior lecturer at RMIT University’s School of Applied Communications. Leading the implementation of Procurement Australia’s strategic five year plan and driving marketing strategies, Liz’s role involves strategic planning, economic and social strategy, financial and segment management, public sector relations and strategic marketing communications.



DIRECTORS' REPORT.

DIRECTORS

The Directors present their report together with the financial statements of Maps Group Limited (“the Company”) for the year ended 30th September 2014 and the Auditors’ Report thereon.

The Directors of the Company in office at any time during or since the financial year are:

Mr Ken McNamara
CE, Dip CE, DipAppScTp,
BAppScPlan, FIE (Aust), FIMM, FAICD
(Chair of Board of Directors)
Appointed: 1992
Chair from: 21 February 2014
Chair of Finance &
Governance Committee

Mr John Ravlic
MLM, BBS, FLGMA
(Non-Executive Director)
Appointed: 29 July 2012
Principal - Ravim RBC

Ms Susan Riley
(Non-Executive Director)
Appointed: 18 September 2009
Deputy Lord Mayor -
City of Melbourne

Ms Lydia C. Wilson
BA, BSW, GAICD, FAIM
(Non-Executive Director)
Appointed: 26 February 2010
Practitioner at Lydia Wilson
Leadership Development
Chair of Strategy Committee

Mr Stephen Griffin
(Non-Executive Director)
Appointed: 23 May 2014
Chief Executive Officer -
Victoria State Emergency Service

Ms Vijaya Vaidyanath
MBA, MA (Economics)
(Non-Executive Director)
Appointed: 23 May 2014
Chief Executive Officer -
Yarra City Council

DIRECTORS RESIGNING THEIR OFFICE AT 21 FEBRUARY 2014

Ms Marianne Di Giallonardo
MBA, GradDipBus, BA,
Dip YW, FLGPRO, MAIM, MIPPA,
MLGMA, MAHRI, MAICD
(Previously - Chair of Board of Directors)
Appointed: 16 February 2005
Chair from: 26 February 2010
Resigned: 21 February 2014
Member of Finance &
Governance Committee
Director of Corporate Services -
Maroondah City Council

Mr Keith Yeo
DipBusAcc, GradDipAcc,
GradDipMan, FCPA, FLGPRO
(Non-Executive Director)
Appointed: 21 February 2007
Resigned: 21 February 2014
Director of Corporate Services -
Banyule City Council

COMPANY SECRETARY

Mr Richard Day FCCA, CPA, MIPA
Appointed: 30 November 2012

DIRECTORS' MEETINGS

The number of Directors' meetings (including meetings of Committees of Directors) and number of meetings attended by each of the Directors of the Company during the financial year are:

Director	Directors' meetings		Finance & Governance		Strategy Committee meetings	
	No. eligible to attend	No. attended	No. eligible to attend	No. attended	No. eligible to attend	No. attended
Mr Ken McNamara	6	6	6	6	-	1
Mr Stephen Griffin	3	2	1	0	-	-
Mr John Ravlic	6	6	-	-	4	2
Ms Susan Riley	6	5	-	-	4	3
Ms Vijaya Vaidyanath	3	3	1	0	-	-
Ms Lydia C. Wilson	6	4	-	-	4	4
Ms Marianne Di Giallonardo	1	1	2	2	-	-
Mr Keith Yeo	1	1	2	2	-	-

Number eligible to attend - reflects the number of meetings held for the time the Director held office during the year.

Number attended - number of meetings attended by each member in the reporting year.



Principal Activities

The principal activities of the Company during the course of the financial year were the establishment of general supply contracts, the promotion of those contracts, facilitating the OneCard fuel purchasing product, developing the Engine Room e-Procurement platform and conducting an annual awards dinner and conference. There were no significant changes in the nature of the activities of the Company during the year.

Result

The operating profit for the year ended 30th September 2014 attributable to the Members of Maps Group Limited was \$910,536 (The result for the year ended 30th September 2013 was a loss of \$928,782).

REVIEW OF OPERATIONS

Revenues

Total revenues from ordinary activities grew to \$13,966,230 (\$12,642,405 year end 30th September 2013) the increase driven by improved sales rebate revenues and the OneCard fuel and management fee revenue.

Contracts

Rebate revenue of \$4,521,803 accounted for 32% of total revenue improving in excess of 15% above the comparable figure recorded for the previous year of \$3,906,940.

OneCard – Fuel and Management

In order to reflect both the substance of transactions and provide more relevant/reliable information to stakeholders', revenues for this product have been presented gross. Growth has been driven by consumption and new member sales.

Conference and Awards Dinner

The 2014 Conference and Awards Dinner was held at the MCG - Melbourne. It was attended by over 250 people from both Member and supplier organisations.

Expenditure

Has decreased to \$13,055,694 (\$13,571,187 year end 30th September 2013), following a restructuring event and no further amendment to the impairment provision made for the prior reporting year.

Dividends

Dividends paid or declared by the Company since the end of the previous financial year were:

Declared and paid during the year

A final unfranked ordinary dividend of 21.50 cents per share amounting to \$85,325 in respect of the year ended 30th September 2014 was declared. A dividend remittance was not proposed for the previous year, given the degree of investment undertaken by the Company and the result reported.

State of Affairs

During the course of the year the Company made no issues of ordinary shares.

In the opinion of the Directors there were no significant changes in the state of affairs of the Company during the financial year under review.

Environmental Regulation

The Company's operations are not subject to any significant environmental regulations under either Commonwealth or State legislation. However, the Board believes that the Company has adequate systems in place for the management of its environmental requirements and is not aware of any breach of those environmental requirements as they apply to the Company.

Events Subsequent to Reporting Date

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors of the Company, to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company, in future financial years.

Auditor's Declaration under Section 307C of the Corporations Act 2001

The lead Auditor's Independence Declaration is set out on page 25 and forms part of the Directors' Report for the year ended 30th September 2014.

Likely Developments

The Company will seek to resume its policy of increasing profitability through consolidation and steady growth in existing markets and products, while at the same time continuing to develop and introduce other innovative opportunities across its markets.

Directors' Interests and Benefits

During the year ended 30th September 2014 no Director of the Company had received or become entitled to receive any benefit (other than a benefit included in the aggregate amount of remuneration received or due and receivable by Directors shown in the financial statements) because of a contract made by the Company or a related body corporate with the Director or with a firm of which the Director is a member, or with an entity in which the Director has a substantial interest.

During the year ended 30th September 2014, no Director of the Company had any personal interest in the Company. Some Directors held shares in trust for their respective employer organisations.

Indemnification and Insurance of Directors and Officers

Indemnification

Since the end of the previous financial year, the Company has not indemnified or made a relevant agreement for indemnifying against a liability, any person who is or has been an officer or auditor of the Company.

Insurance

The Company has paid premiums for Directors' and Officers Liability and Corporate Reimbursement Insurance for current Directors and Officers of the Company.

As disclosure is prohibited under the terms of the contract, The Directors have not included details of the nature of the liabilities covered or premiums paid in respect of Directors' and Officers' liability insurance.

Signed in accordance with a resolution of the Directors:



Ken McNamara (Chair of Board of Directors and Finance & Governance Committee)

Dated at Melbourne this 15th day of December 2014.



FINANCIAL REPORTS.



Victorian Auditor-General's Office

Level 24, 35 Collins Street
Melbourne VIC 3000
Telephone 61 3 8601 7000
Facsimile 61 3 8601 7010
Email comments@audit.vic.gov.au
Website www.audit.vic.gov.au

INDEPENDENT AUDITOR'S REPORT

To the Directors of MAPS Group Limited

The Financial Report

The accompanying financial report for the year ended 30 September 2014 of MAPS Group Limited which comprises statement of comprehensive income, statement of financial position, statement of changes in equity, statement of cash flows, notes comprising a summary of significant accounting policies and other explanatory information, and the declaration by Directors has been audited.

The Directors' Responsibility for the Financial Report

The Directors of MAPS Group Limited are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards, and the financial reporting requirements of the *Corporations Act 2001*, and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

As required by the *Corporations Act 2001* and *Audit Act 1994*, my responsibility is to express an opinion on the financial report based on the audit, which has been conducted in accordance with Australian Auditing Standards. Those standards require compliance with relevant ethical requirements relating to audit engagements and that the audit be planned and performed to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The audit procedures selected depend on judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, consideration is given to the internal control relevant to the company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Auditing in the Public Interest



Victorian Auditor-General's Office

Level 24, 35 Collins Street
Melbourne VIC 3000
Telephone 61 3 8601 7000
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Independent Auditor's Report (continued)

Independence

The Auditor-General's independence is established by the *Constitution Act 1975*. The Auditor-General is not subject to direction by any person about the way in which his powers and responsibilities are to be exercised. In conducting the audit, the Auditor-General, his staff and delegates complied with all applicable independence requirements of the Australian accounting profession and the *Corporations Act 2001*. I confirm that I have given to the Directors of the company a written independence declaration, a copy of which is included in the Directors' Report.

Opinion


In my opinion, the financial report of MAPS Group Limited is in accordance with the *Corporations Act 2001*, including:

- a) giving a true and fair view of the company's financial position as at 30 September 2014 and of its financial performance for the year ended on that date
- b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Matters Relating to the Electronic Publication of the Audited Financial Report

This auditor's report relates to the financial report of the MAPS Group Limited for the year ended 30 September 2014 included both in the MAPS Group Limited's annual report and on the website. The Directors of MAPS Group Limited are responsible for the integrity of the MAPS Group Limited's website. I have not been engaged to report on the integrity of the MAPS Group Limited's website. The auditor's report refers only to the subject matter described above. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of the financial report are concerned with the inherent risks arising from publication on a website, they are advised to refer to the hard copy of the audited financial report to confirm the information contained in the website version of the financial report.

MELBOURNE
5 December 2014



Dr Peter Frost
Acting Auditor-General



Victorian Auditor-General's Office

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Melbourne VIC 3000
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Facsimile 61 3 8601 7010
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AUDITOR-GENERAL'S INDEPENDENCE DECLARATION

To the Directors, MAPS Group Limited

The Auditor-General's independence is established by the *Constitution Act 1975*. The Auditor-General, an independent officer of parliament, is not subject to direction by any person about the way in which his powers and responsibilities are to be exercised.


Under the *Audit Act 1994*, the Auditor-General is the auditor of each public body and for the purposes of conducting an audit has access to all documents and property, and may report to parliament matters which the Auditor-General considers appropriate.

Independence Declaration

As auditor for the MAPS Group Limited for the year ended 30 September 2014, I declare that, to the best of my knowledge and belief, there have been:

- no contraventions of auditor independence requirements of the *Corporations Act 2001* in relation to the audit
- no contraventions of any applicable code of professional conduct in relation to the audit.

MELBOURNE
5 December 2014



Dr Peter Frost
Acting Auditor-General

STATEMENT OF
COMPREHENSIVE INCOME

For the year ended September 2014.

	Notes	2014 \$	2013 \$
REVENUE FROM ORDINARY ACTIVITIES			
Revenue from Ordinary Activities	2	13,966,230	12,642,405
EXPENSES FROM ORDINARY ACTIVITIES			
Expenses from Ordinary Activities	3/9	13,055,694	13,571,187
PROFIT/(LOSS) FOR THE YEAR		910,536	(928,782)
Other Comprehensive Income		-	-
Total Comprehensive Income		910,536	(928,782)

STATEMENT OF
FINANCIAL POSITION

For the year ended September 2014.

	Notes	2014 \$	2013 \$
ASSETS			
Current Assets			
Cash and Cash Equivalents	5	3,305,084	2,232,571
Receivables	6	1,746,667	1,568,815
Other Assets	7	55,507	52,854
Total Current Assets		5,107,258	3,854,240
Non-Current Assets			
Property, Plant & Equipment	8	47,772	174,386
Intangibles	9	173,999	256,414
Total Non-Current Assets		221,771	430,800
Total Assets		5,329,029	4,285,040
LIABILITIES			
Current Liabilities			
Payables	10	1,890,279	1,661,362
Short-term provisions	11	212,799	217,604
Total Current Liabilities		2,103,078	1,878,966
Non-Current Liabilities			
Long-term provisions	11	30,251	35,585
Total Non-Current Liabilities		30,251	35,585
Total Liabilities		2,133,329	1,914,551
NET ASSETS		3,195,700	2,370,489
Equity			
Contributed Equity	12a	403,862	403,862
Retained Earnings	12b	2,791,838	1,966,627
TOTAL EQUITY		3,195,700	2,370,489



STATEMENT OF
CHANGES IN EQUITY

For the year ended September 2014.

	Notes	Capital Contributed \$	Retained Earnings \$	Total \$
Balance at 01 October 2012		403,862	2,962,875	3,366,737
Reduction in Capital		-	-	-
Profit/(Loss) for the year		-	(928,782)	(928,782)
Dividends paid/payable	12c	-	(67,466)	(67,466)
Balance at 30th September 2013		403,862	1,966,627	2,370,489
Profit/(Loss) for the year		-	910,536	910,536
Dividends paid/payable	12c	-	(85,325)	(85,325)
Balance at 30th September 2014		403,862	2,791,838	3,195,700

STATEMENT OF
CASH FLOWS

For the year ended September 2014.

	Notes	2014 \$	2013 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts			
Sales Revenue - rendering of services from operating activities, Inc GST		15,022,590	13,908,100
Interest		73,668	67,248
Payments			
Employee Salaries and Benefits		(2,213,953)	(2,647,665)
Other, Inc GST		(2,823,498)	(2,748,606)
OneCard Fuel		(9,059,160)	(8,326,268)
Net Cash flows from Operating Activities	13a	999,647	252,809
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of Property, Plant & Equipment and Intangibles		(32,505)	(450,950)
Proceeds from Sale of Property, Plant & Equipment		94,371	-
Net Cash Flows from Investing Activities		61,866	(450,950)
CASH FLOWS FROM FINANCING ACTIVITIES			
OneCard Fuel Card Deposits		11,000	6,969
Dividends Paid		-	(67,466)
Net Cash Flows from Financing Activities		11,000	(60,497)
Net Increase/(Decrease) in Cash Held		1,072,513	(258,638)
Cash and Cash Equivalents at 1st October 2013		2,232,571	2,491,209
Cash and Cash Equivalents at 30th September 2014	5,13b	3,305,084	2,232,571



For the year ended September 2014.

NOTE 1. STATEMENT OF ACCOUNTING POLICIES

The financial report is a general purpose financial report that consists of Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity, Statement of Cash Flows, and Notes accompanying these statements. The financial report is prepared on an accrual basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non current assets. The accounting policies have been consistently applied, unless otherwise stated.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial report.

(a) Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards and Australian Accounting Interpretations. Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. The financial statement have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

(b) Receivables

Trade debtors are carried at nominal amounts due and are due for settlement within 30 days from the date of recognition. Collectability of debts is reviewed on an ongoing basis. A provision for doubtful debts is raised where doubt as to collection exists.

(c) Property, Plant and Equipment

All non-financial physical assets are measured initially at cost and subsequently revalued at fair value less accumulated depreciation and impairment.

Where an asset is acquired for no or nominal cost, the cost is its fair value at the date of acquisition. More details about the valuation techniques and inputs used in determining the fair value of non-financial physical assets are discussed in Note 8 Property, plant and equipment.

The fair value of plant, equipment and vehicles, is normally determined by reference to the asset's depreciated replacement cost.

For the accounting policy on impairment of non-financial physical assets, refer to impairment of assets under Note 1(m) Impairment of assets.

The depreciable amount of all fixed assets including building and capitalised lease assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives commencing from the time the asset is held ready for use. A summary of the depreciation method and depreciation rates for each class of attached is as follows:

Class of Asset	Depreciation Rate	Method
Plant & Equipment	20-33%	S/L
Motor Vehicles	30%	S/L
Intangible Assets	20-33%	S/L

Rates used are consistent with prior year except amortisation of e-Procurement software which has increased from 20% to 33%. The financial effect of the change is an increase in amortisation of intangible asset expense of \$22,500.

(d) Payables

These amounts represent liabilities for goods and services provided prior to the end of the financial year and which are unpaid. The normal credit terms are Net 30 days.

(e) Goods and Services Tax

Revenues, expenses and assets are recognised net of GST except for receivables and payables which are stated with the amount of GST included and except where the amount of GST incurred is not recoverable, in which case GST is recognised as part of the cost of acquisition

of an asset or part of an item of expense or revenue. GST receivable from and payable to the Australian Taxation Office (ATO) is included in the statement of financial position. The GST component of a receipt or payment is recognised on a gross basis in the statement of cash flows in accordance with Accounting Standard AASB 107.

(f) Income Tax

The Australian Taxation Office provided the Company with Income Tax exemption on 29 December 1995 stating that "the company is exempt from Income Tax under paragraph 23(d) of the Income Tax Assessment Act (1936) on the grounds that it is a 'public authority". This exemption is effective for the years ending on or after 30th September 1996. Under this exemption, the Company will not be required to lodge a return for Income Tax purposes.

(g) Cash and Cash Equivalents

For the purposes of the statement of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts.

(h) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset (but not the legal ownership) are classified as finance leases. Finance leases are capitalised, recording as asset value of the minimum lease payments, including any guaranteed residual values. Leased assets are amortised over their estimated useful lives where it is likely that the entity will obtain ownership of the asset or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the interest expense for the period. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability. Lease payments received reduce the liability.

For the year ended September 2014.

(i) Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date.

Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs, including super and payroll tax. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

Those cash flows are discounted using market yields on National Government Bonds with terms to maturity that match the expected timing of cash flows. Contributions are made by the company to employee superannuation funds and are charged as expenses when incurred.

(j) Revenue Recognition

Revenue is recognised in accordance with AASB 118. Income is recognised as revenue to the extent it is earned. Sales to MAPS Group Members not reported by suppliers at balance date are used as a base for the accrual of rebate revenue. In preparation of accrued revenue in conformity with Australian Accounting Standards requires management to make estimates and assumptions. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates. Unearned income at reporting date is reported as income received in advance.

Revenues received for OneCard fuel product member purchases, are shown at their gross values reflecting the associated credit risk the company would be liable for if values were not collected. The inclusion of the gross sale figure has increased reported total revenue by \$9,156,321 for the period ending 30th September 2014 (\$8,448,450 year end 30th September 2013).

(k) Comparative Information

Where necessary the previous year's figures have been reclassified to facilitate comparisons.

(l) Financial Instruments

Recognition

Financial instruments are initially measured at cost on trade date, which includes transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

Financial assets at fair value through profit and loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management and within the requirements of AASB 139: Recognition and Measurement of Financial Instruments.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method.

Held-to-maturity investments

These investments have fixed maturities, and it is the company's intention to hold these investments to maturity. Any held-to-maturity investments held by the company are stated at amortised cost using the effective interest rate method.

Available-for-sale financial assets

Available-for-sale financial assets include any financial assets not included in the above categories. Available-for-sale financial assets are reflected at fair value. Unrealised gains and losses arising from changes in fair value are taken directly to equities.

Financial liabilities

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments.

Impairment

At each reporting date, the company assess whether there is objective evidence that a financial instrument has been impaired.

(m) Impairment of Assets

At the end of each reporting period, the company assesses whether there is any indication that an asset may be impaired. The assessment will include considering external sources of information and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard (e.g. in accordance with the revaluation model in AASB 116). Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment testing is performed annually for intangible assets with indefinite lives.



For the year ended September 2014.

(n) Other Intangibles

Research & Development

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technical feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably.

Development costs have a finite life and are amortised on a systematic basis matched to the future economic benefits over the useful life of the project.

(o) Critical Accounting Estimates and Judgements

The preparation of a Financial Report in conformity with Australian Accounting Standards requires management to make judgements, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

(p) Provisions

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

(q) New Accounting Standards and Interpretations

Certain new accounting standards and interpretations have been published that are not mandatory for the 30th September 2014 reporting period. MAPS Group assesses the impact of these new standards and their applicability and early adoption where applicable.

As at 30th September 2014, there are a number of standards and interpretations that had been issued but were not mandatory for the financial year ending 30th September 2014. MAPS Group has not, and does not intend to adopt these standards early. MAPS Group expects that the application of the said standards in the following year will have an insignificant impact on the financial statements.

AASB 13 – Fair Value Measurement

Consistent with AASB 13 Fair Value Measurement, MAPS Group determines the policies and procedures for both recurring fair value measurements such as plant and equipment and motor vehicles and for non-recurring fair value measurements such as non-financial physical assets held, in accordance with the requirements of AASB 13 and the relevant Financial Reporting Directions.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 – Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For the purpose of fair value disclosures, MAPS Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

AASB 119 – Employee Benefits

The revised standard changed the definition of short-term employee benefits. These were previously benefits that were expected to be settled within twelve months after the end of the reporting period in which the employees render the related service, however, short-term employee benefits are now defined as benefits expected to be settled wholly within twelve months after the end of the reporting period in which the employees render the related service. The change in classification has not materially altered the measurement of the annual leave provision.

(r) Commitments

Commitments for future expenditure include operating and capital commitments arising from contracts. These commitments are disclosed by way of a note, refer to Note 14 Capital & Leasing Commitments at their nominal value and inclusive of the GST payable. These future expenditures cease to be disclosed as commitments once the related liabilities are recognised in the balance sheet.

(s) Events After the Reporting Period

There were no events which occurred after the reporting date that require disclosure as a subsequent event.

(t) Contingent Assets and Contingent Liabilities

Contingent assets and contingent liabilities are not recognised in the balance sheet, but are disclosed by way of a note (refer to Note 17 Contingent Assets and Contingent Liabilities) and, if quantifiable, are measured at nominal value. Contingent assets and liabilities are presented inclusive of GST receivable or payable respectively.

NOTES TO AND FORMING
PART OF THE ACCOUNTS

For the year ended September 2014.

NOTE 2. REVENUE

	2014	2013
	\$	\$
Revenue from Operating Activities		
Sales Rebate Revenue	4,521,803	3,906,940
Tenders Online	14,407	21,690
Awards Dinner and Conference	126,209	176,992
Forums & Seminars Revenue	2,000	7,436
OneCard Fuel & Management Fee Revenues	9,156,321	8,448,450
Interest	73,668	67,248
Net Gain on Asset Disposal (refer Note 4)	41,261	-
Sundry Revenue	30,561	13,649
Total Revenue from Ordinary Activities	13,966,230	12,642,405

NOTES 3. EXPENDITURE

	2014	2013
	\$	\$
Employee Expenses	2,203,814	2,477,172
Depreciation Plant & Equipment & Motor Vehicles	103,931	149,349
Amortisation of Intangible Assets	82,415	30,600
Leasing Rent and Outgoings	215,793	206,584
Promotional Activities	51,773	17,878
Doubtful Debt Provision	2,474	(15,196)
Auditors Remuneration - Audit Services (Refer Note 15)	12,478	16,315
Prior Year Rebate Revenue Written Off	-	325,922
Awards Dinner and Conference	161,547	168,793
Business Development	45,954	33,144
Printing Postage Stationery	39,646	54,459
Travel Accommodation and Entertainment	106,795	65,271
Computer	362,905	312,562
Vehicle Running	40,281	57,957
Insurance	19,721	30,772
Utilities and Maintenance	34,015	52,892
Incidentals	301,533	292,415
Organisational Restructuring	-	176,510
Financial Legal Secretarial	61,852	130,342
Online Catalogue	25,335	22,333
Directors' Fees	122,194	83,138
Loss on Sale of Fixed Assets	2,078	-
Impairment Provision (Refer Note 9)	-	482,437
OneCard Cost of Sales	9,059,160	8,399,538
Total Expenses from Ordinary Activities	13,055,694	13,571,187



NOTES TO AND FORMING
PART OF THE ACCOUNTS

For the year ended September 2014.

NOTE 4. SALE OF NON-CURRENT ASSETS

	2014 \$	2013 \$
Proceeds from Disposals of Assets	82,003	-
Less: Written-Down Value of Assets Sold	(40,742)	-
Profit returned on sale of Non-Current Assets	<u>41,261</u>	-

Non-Current Assets - Sales with a Loss

Proceeds from Disposals of Assets	12,368	-
Less: Written-Down Value of Assets Sold	(14,446)	-
Loss returned on sale of Non-Current Assets	<u>(2,078)</u>	-

Net Gain/(Loss) on Disposal

39,183	-
---------------	----------

NOTES 5. CASH AND CASH EQUIVALENTS

	2014 \$	2013 \$
Cash on Hand and at Bank	1,022,513	760,375
Term Deposit - 2014: Earning interest at 3.60% (2013: 4.10%)	2,282,571	1,472,196
	<u>3,305,084</u>	<u>2,232,571</u>

NOTES 6. TRADE AND OTHER RECEIVABLES

	2014 \$	2013 \$
Trade Debtors	1,414,026	1,115,510
Accrued Revenue	335,142	445,621
Other Receivables	-	7,684
Less Provision for Impairment of Receivables	(2,501)	-
Total Receivables	<u>1,746,667</u>	<u>1,568,815</u>

NOTES TO AND FORMING
PART OF THE ACCOUNTS

For the year ended September 2014.

NOTE 6. PROVISION FOR IMPAIRMENT OF RECEIVABLES (CONTINUED)

Current trade and term receivables are non-interest bearing loans and generally on 30 day terms. Non-current trade and term receivables are assessed for recoverability based on the underlying terms of the contract. A provision for impairment is recognised. Movement in the provision for impairment of receivables is as follows:

	Opening Balance 1/10/2013 \$	Change for the year 2013-14 \$	Amounts written off 2013-14 \$	Closing balance 30/09/2014 \$
Current trade receivables	-	2,701	(200)	2,501
	Opening Balance 1/10/2012 \$	Change for the year 2012-13 \$	Amounts written off 2012-13 \$	Closing balance 30/09/2013 \$
Current trade receivables	17,349	(15,196)	(2,153)	-

There are no balances within trade or other receivables that contain assets that are not impaired and are past due. It is expected these balances will be received when due. Impaired assets are provided for in full.

NOTES 7. OTHER ASSETS

	2014 \$	2013 \$
Prepayments	55,507	52,854

NOTES 8. PROPERTY, PLANT AND EQUIPMENT

	2014 \$	2013 \$
Property, Plant and Equipment	223,959	1,350,889
Less Accumulated Depreciation	176,187	1,176,503
	47,772	174,386
Total of Property, Plant and Equipment at Fair Value	47,772	174,386

Fair Value Measurement Hierarchy
for Assets as at 30th September 2014

Plant, Equipment and Vehicles at Fair Value:

Vehicles	7,400
Plant and Equipment	40,372
Total of Plant, Equipment and Vehicles at Fair Value	47,772

Carrying Amount as at 30th Sep 14	Fair Value measurement at end of reporting period using:		
	Level 1	Level 2	Level 3
7,400			7,400
40,372			40,372
47,772	-	-	47,772



NOTES TO AND FORMING
PART OF THE ACCOUNTS

For the year ended September 2014.

NOTES 8. PROPERTY, PLANT & EQUIPMENT (CONTINUED)

Vehicles

Vehicles are valued using the depreciated replacement cost method. MAPS Group acquires new vehicles and at times disposes of them before the end of their economic life.

Plant and Equipment

Plant and equipment is held at fair value. When plant and equipment is specialised in use, such that it is rarely sold other than as part of a going concern, fair value is determined using the depreciated replacement cost method.

There were no changes in valuation techniques throughout the period to 30th September 2014.

For all assets measured at fair value, the current use is considered the highest and best use.

Reconciliations of the carrying amounts of each class of plant & equipment and motor vehicles at the beginning and end of the current financial year is set out below.

Level 3 Tangible Assets – identified as:

Assets whose valuation techniques for which the lowest level input that is significant to the fair value measurement are unobservable.

	Plant & Equipment		Motor Vehicles		Total	
	2014 \$	2013 \$	2014 \$	2013 \$	2014 \$	2013 \$
Opening Balance	76,743	155,933	97,643	165,602	174,386	321,535
Additions	32,505	2,200	-	-	32,505	2,200
Disposals	-	-	(55,188)	-	(55,188)	-
Transfers	-	-	-	-	-	-
Depreciation (see note 3)	(68,877)	(81,390)	(35,054)	(67,959)	(103,931)	(149,349)
Closing Balance	40,371	76,743	7,401	97,643	47,772	174,386

Note: Fair value assessments have been performed for all classes of assets in this purpose group and the decision was made that changes were not material (less than or equal to 10 per cent) for a full revaluation. The next scheduled full revaluation for this purpose group will be conducted in 2015.

Description of significant unobservable inputs to Level 3 Tangible Asset valuations:	Valuation Technique	Significant Unobservable Inputs	Range / Cost (Weighted Average)	Sensitivity of Fair Value measurement to changes in Significant Observable Inputs
Plant and Equipment	Depreciated Replacement Cost	Cost per unit \$	240 to 20,000 (average 4,330 per unit)	A significant increase or decrease in cost per unit would result in a significantly higher or lower fair value.
		Useful life of plant & equipment	3 to 5 years	A significant increase or decrease in the estimated useful life of the asset would result in a significantly higher or lower valuation.
Motor Vehicles	Depreciated Replacement Cost	Cost per unit \$	33,145	A significant increase or decrease in cost per unit would result in a significantly higher or lower fair value.
		Useful life of plant & equipment	3 years	A significant increase or decrease in the estimated useful life of the asset would result in a significantly higher or lower valuation.

NOTES TO AND FORMING
PART OF THE ACCOUNTS

For the year ended September 2014.

NOTES 9. INTANGIBLES

	2014 \$	2013 \$
At Cost	769,451	769,451
Impairment Provision	(482,437)	(482,437)
Less Accumulated Amortisation	(113,015)	(30,600)
Total Intangible Assets Carrying Value	173,999	256,414

Reconciliation of Carrying Amounts

	E-Procurement Software System		OneCard Fuel Product		Total	
	2014 \$	2013 \$	2014 \$	2013 \$	2014 \$	2013 \$
Opening Balance	155,455	194,502	100,959	126,199	256,414	320,701
Additions	-	448,750	-	-	-	448,750
Disposals	-	-	-	-	-	-
Transfers	-	-	-	-	-	-
Impairment Provision	-	(482,437)	-	-	-	(482,437)
Amortisation (see note 3)	(57,175)	(5,360)	(25,240)	(25,240)	(82,415)	(30,600)
Closing Balance	98,280	155,455	75,719	100,959	173,999	256,414

NOTES 10. PAYABLES

	2014 \$	2013 \$
Current		
Trade Creditors	934,097	844,136
Accrued Expenses	114,851	124,581
PAYG and GST Payable	144,181	103,645
OneCard Fuel Deposit	595,824	584,824
Superannuation	16,001	-
Donations to Charity Payable	-	4,176
Dividends Payable	85,325	-
	1,890,279	1,661,362



NOTES TO AND FORMING
PART OF THE ACCOUNTS

For the year ended September 2014.

NOTES 11. PROVISIONS

	2014	2013
	\$	\$
Short Term		
Accrued Staff Bonuses	85,640	46,148
Annual Leave	87,186	118,809
Long Service Leave - expected to be settled within 12 months	27,683	26,440
Unpaid FBT	12,290	26,207
Total	212,799	217,604
Long Term		
Long Service Leave - expected to be settled after 12 months	30,251	35,585
Total Provisions	243,050	253,189

NOTES 12. EQUITY AND RESERVES

	2014	2013
	\$	\$
(a) Contributed Equity		
396,862 (2013: 396,862) ordinary shares fully paid	403,862	403,862
(b) Retained Earnings		
Retained Earnings at the beginning of the year	1,966,627	2,962,875
Net Result For The Year	910,536	(928,782)
Dividends Paid	(85,325)	(67,466)
Retained Earnings at the end of the year	2,791,838	1,966,627
(c) Dividends		
Dividends recognised in the current year by the Company are:		
21.5 cents per share - (2013: final unfranked ordinary dividend - 17 cents).	(85,325)	(67,466)

NOTES TO AND FORMING
PART OF THE ACCOUNTS

For the year ended September 2014.

NOTE 13. RECONCILIATION OF NET RESULT FOR THE YEAR
TO NET CASH FLOWS FROM OPERATING ACTIVITIES

	2014	2013
	\$	\$
(a) Reconciliation of net cash used in operating result		
Profit/(Loss) from ordinary activities after income tax	910,536	(928,782)
Non-Cash Movements		
Depreciation	103,931	149,349
Amortisation	82,415	30,600
Doubtful Debts provision/(provision write back)	2,501	(17,349)
Loss/(Gain) on disposal of non-current assets	(39,183)	-
Increase/(Decrease) in Employee Entitlements	(10,139)	(170,488)
Increase/(Decrease) in Payables	132,592	48,935
Decrease/(Increase) in Prepayments	(2,653)	(24,767)
Decrease/(Increase) in Receivables	(180,353)	682,874
Increase/(Decrease) in Impairment Provision	-	482,437
Net Cash From Operating Activities	999,647	252,809

(b) Reconciliation of cash

Cash at the end of the financial year as shown in the cash flow statement is reconciled to the related items in the balance sheet as follows:

Cash on Hand and at Bank	1,022,513	760,375
Term Deposits	2,282,571	1,472,196
Cash and Cash Equivalents	3,305,084	2,232,571

NOTES 14. CAPITAL AND LEASING COMMITMENTS

	2014	2013
	\$	\$

(a) Operating Lease Commitments

Non-cancellable operating leases contracted for but not capitalised in the financial statements.

Payable

Not later than 1 year	248,019	238,905
Later than 1 year but not later than 5 years	211,377	470,458
Later than 5 years	-	-
	459,396	709,363

A seven-year lease has been signed on 447 Auburn Rd Hawthorn, the Victorian and National Offices, whose expiry is set for August 2016.

(b) Capital Commitments

At 30th September 2014, the Company has no capital commitments.



NOTES TO AND FORMING
PART OF THE ACCOUNTS

For the year ended September 2014.

NOTE 15. AUDITOR'S REMUNERATION

	2014	2013
	\$	\$
Amounts received, or due and receivable for auditing the accounts by:		
Victorian Auditor-General (External Audit)	12,478	16,315
	<u>12,478</u>	<u>16,315</u>

NOTE 16. RELATED PARTY TRANSACTIONS

(a) The names of Directors whom have held office during the financial year are:

Mr John Ravlic, Mr Ken McNamara,
Ms Susan Riley, Ms Lydia Wilson.

Ms. Vijaya Vaidyanath, Mr Stephen Griffin
(both appointed 23rd May '14).

Ms Marianne Di Giallonardo, Mr Keith Yeo
(both resigned 21st Feb '14).

No Director has entered into a material contract with the Company since the end of the previous financial year and there were no material contracts involving Directors' interests subsisting at year end.

	2014	2013
	\$	\$
(b) Income paid or payable to Directors	<u>110,925</u>	<u>78,718</u>

No. of Directors whose income from the company was within the following bands:

\$1,000-\$9,999	2	-
\$10,000-\$19,999	4	6
\$20,000-\$29,999	2	-

(c) Amounts of a prescribed benefit given during the year by the company to a prescribed superannuation fund on behalf of Directors

<u>7,431</u>	<u>4,420</u>
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(d) Other Transactions of Responsible Persons and their Related Entities

For the year ending 30th September 2014 one Board Member was engaged to provide professional support and mentoring services to the CEO.

Mr. K. McNamara	-	41,925
Ms. L. Wilson	4,400	38,478
	<u>4,400</u>	<u>80,403</u>

MAPS Group Ltd did not make payments to other contractors charged with significant management responsibilities from 1st October 2013 to 30th September 2014.

NOTES TO AND FORMING
PART OF THE ACCOUNTS

For the year ended September 2014.

NOTE 16. RELATED PARTY TRANSACTIONS (CONTINUED)

(e) Executive Officers' Remuneration

The number of executive officers, other than responsible persons, whose total remuneration falls within the bands above \$100,000 at 30th September 2014 are as follows:

Income band (\$)	2014	2013
\$100,000-\$109,999	1	1
\$110,000-\$119,999	-	4
\$130,000-\$139,999	1	-
\$140,000-\$149,999	-	1
\$150,000-\$159,999	1	-
\$160,000-\$169,999	1	-
\$170,000-\$179,999	-	1
\$200,000-\$209,999	1	-
\$220,000-\$229,999	-	1
Total number of employees for the above bands	5	8
	<hr/>	
Aggregate remuneration for bandings above	753,550	1,095,267

NOTE 17: CONTINGENT ASSETS AND
CONTINGENT LIABILITIES

Contingent Liabilities

Bank Guarantees related to
447 Auburn Road, Hawthorn East, Victoria 3123.

	2014	2013
	\$	\$
	73,854	73,854
Total Contingent Liabilities	73,854	73,854

There are no known contingent assets for the company.

NOTE 18: EVENTS OCCURRING AFTER REPORTING DATE

Since 30th September 2014 no matter or circumstance has arisen which has significantly affected, or which may significantly affect, the operations of the organisation or of a related entity.



For the year ended September 2014.

NOTE 19. FINANCIAL INSTRUMENTS

(a) Financial Risk Management

The entity's financial instruments consist mainly of deposits with banks, short term investments, accounts receivables and payables and leases.

The totals for each category of financial instruments, measured in accordance with ASB 139 as detailed in the accounting policies to these financial statements, are as follows:

The main risks the entity is exposed to through its financial instruments are market risk, funding risk, interest rate risk, credit risk and liquidity risk.

Market Risk

The entity in its daily operations is exposed to a number of market risks. Market risks relate to the risk that market rates and prices will change and that this will have an adverse affect on the operating result and/or net worth of the entity.

There has been no significant change in the entity's exposure, or its objectives, policies and processes for managing market risk or the methods used to measure this risk from the previous reporting period.

Interest Rate Risk

The entity has no long term borrowings, and so is not exposed to any borrowing interest rate risk.

The entity has minimal exposure to interest rate risk through its holding of cash assets and other financial assets. The entity manages its interest rate risk by maintaining a diversified investment portfolio.

Sharemarket Risk

The entity has no share portfolio, and so no sharemarket risk.

Foreign Exchange Risk

The entity has no exposure to changes in the foreign exchange rate

Other Price Risk

The entity has no significant exposure to other price risk.

Funding Risk

Funding risk is the risk of over reliance on a funding source to the extent that a change in that funding source could impact on the operating result for the current year and future years.

There has been no significant change in the entity's exposure, or its objectives, policies and processes for managing funding risk or the methods used to measure this risk from the previous reporting period.

Credit Risk Exposures

The entity's maximum exposures to credit risk at balance date in relation to each class of recognised financial asset is the carrying amount of those assets as indicated in the Statement of Financial Position.

Concentration of Credit Risk

The entity minimises concentrations of credit risk in relation to trade accounts receivable by not undertaking transactions with many customers due to the nature of the entity operations.

Credit risk in trade receivables is managed in the following ways:

- payment terms are 30 days from date of invoice.
- payments are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the entity. Payables are normally settled on 30 day terms.
- debtors with accounts in excess of 30 days are sent a statement of account, indicating terms to make payment.
- debtors with arrears are sent a reminder notice to make payment before reference of their debt to a debt collection agency.
- debtors which represent Government departments or agencies are not referred to a debt collection agency, but managed by the entity directly with agency contacts.

Liquidity Risk

Liquidity risk is the risk of being unable to meet financial obligations as they fall due.

The entity manages liquidity risk by monitoring cash flows and ensuring that maximum funds are available for investment and payment of financial liabilities.

There has been no significant change in the entity's exposure, or its objectives, policies and processes for managing liquidity risk or the methods used to measure this risk from the previous reporting period.

The entity's financial liability maturities have been disclosed at Note 19 (b).

NOTES TO AND FORMING
PART OF THE ACCOUNTS

For the year ended September 2014.

NOTE 19. FINANCIAL INSTRUMENTS (CONTINUED)

(b) Interest Risk Management

The entity's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on those financial assets and financial liabilities.

Financial Instruments	Non-Interest-Bearing		Floating Interest Rate		Fixed Interest Rate Maturing In:						Total Carrying Amount Per Balance Sheet	
					1 year or less		1 to 5 years		Over 5 years			
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Financial Assets												
Cash			1,022,513	760,375	2,282,571	1,472,196					3,305,084	2,232,571
Receivables	1,746,667	1,568,815									1,746,667	1,568,815
Other Financial Assets											-	-
Total Financial Assets	1,746,667	1,568,815	1,022,513	760,375	2,282,571	1,472,196	-	-	-	-	5,051,751	3,801,386
Financial Liabilities												
Payables	1,890,279	1,661,362									1,890,279	1,661,362
Interest Bearing Liabilities											-	-
Total Financial Liabilities	1,890,279	1,661,362	-	-	-	-	-	-	-	-	1,890,279	1,661,362
Net Financial Asset/ Liabilities	(143,612)	(92,547)	1,022,513	760,375	2,282,571	1,472,196	-	-	-	-	3,161,472	2,140,024
Weighted Average Interest Rate					3.6%	5.1%	-	-	-	-	-	-



For the year ended September 2014.

NOTE 19. FINANCIAL INSTRUMENTS (CONTINUED)

(c) Market Risk on Financial Instruments

The objective of managing interest risk is to minimise and control the risks of losses due to interest rate changes and to take advantage of potential profits.

Policy in managing the interest risk:

Interest risk is managed by monitoring the outlook for interest rates and holding cash in cheque and term deposits at three banking institutions.

Sensitivity analysis on interest risk:

Taking into account past performance, future expectations, economic forecasts, and management's knowledge and experience of financial markets, the entity believes the following movements are 'reasonably possible' over the next 12 months:

A parallel shift of between -1+1 % and -1+1 % in interest rates from year-end rates.

The following tables disclose the impact on net operating result and equity for each category of financial instrument held by the entity at year end as presented to key management personnel:

Interest Rate Exposure 2014	Current Rate %	Amount	Annual return at current rate	Rates move by:	
				-1% Possible effect Profit or loss	1% Possible effect Profit or loss
Financial Assets					
Cash at Bank	1.60%	1,022,513	16,372	(10,225)	10,225
Cash and cash equivalents	3.60%	2,282,571	82,277	(22,826)	22,826
Receivables	0.00%	1,746,667	-	-	-
Other Financial Assets	0.00%	-	-	-	-
Total Financial Assets		5,051,751	98,649	(33,051)	33,051
Financial Liabilities					
Trade creditors and accruals	0.00%	1,890,279	-	-	-
Interest Bearing Liabilities	0.00%	-	-	-	-
Total Financial Liabilities		1,890,279	-	-	-
Possible effect movement in interest income in profit or loss				(33,051)	33,051

For the year ended September 2014.

NOTE 19. FINANCIAL INSTRUMENTS (CONTINUED)

Interest Rate Exposure 2013	Current Rate %	Amount	Annual return at current rate	Rates move by:	
				-1% Possible effect Profit or loss	1% Possible effect Profit or loss
Financial Assets					
Cash at Bank	2.07%	760,375	15,740	(7,604)	7,604
Cash and cash equivalents	4.10%	1,472,196	60,360	(14,722)	14,722
Receivables	0.00%	1,568,815	-	-	-
Other Financial Assets	0.00%	-	-	-	-
Total Financial Assets		3,801,386	76,100	(22,326)	22,326
Financial Liabilities					
Trade creditors and accruals	0.00%	1,661,362	-	-	-
Interest Bearing Liabilities	0.00%	-	-	-	-
Total Financial Liabilities		1,661,362	-	-	-
Possible effect movement in interest income in profit or loss				(22,326)	22,326

(d) Fair Value Valuation

The carrying amounts and fair values of financial assets and financial liabilities at balance date are:

Financial Instruments	2014		2013	
	Carrying Value \$	Fair Value \$	Carrying Value \$	Fair Value \$
Financial Assets				
Cash and cash equivalents	3,305,084	3,305,084	2,232,571	2,232,571
Receivables	1,746,667	1,746,667	1,568,815	1,568,815
Other Financial Assets	-	-	-	-
Total Financial Assets	5,051,751	5,051,751	3,801,386	3,801,386
Financial Liabilities				
Trade creditors and accruals	1,890,279	1,890,279	1,661,362	1,661,362
Interest Bearing Liabilities	-	-	-	-
Total Financial Liabilities	1,890,279	1,890,279	1,661,362	1,661,362

The fair value of instruments traded in active markets is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the entity is the current bid price.

Cash, cash equivalents and non-interest bearing financial assets and financial liabilities are carried at cost, which approximates their fair value.

The carrying value less impairment provision of trade receivables and payables is a reasonable approximation of their fair values due to the short-term nature of trade receivables.

The fair value of financial liabilities for disclosure purposes is estimated by discounting future cash flows at the current market interest rate that is available to the entity for similar financial assets.



MAPS GROUP LIMITED DECLARATION BY DIRECTORS

Financial Statements Year Ended 30th September 2014

The Directors of the company declare that:

1. The financial statements and notes of the company set out on pages 26 to 45:
 - a) present fairly the company's financial position as at 30th September 2014 and its performance and cash flows for the year ended on that date in accordance with Australian Accounting Standards; and
 - b) comply with the Corporations Law.
2. In the Directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors and is signed on behalf of the Directors by:

Dated this 26th of November 2014.



Ken McNamara, Chair of Board of Directors and Finance & Governance Committee.

Strong relationship continues with SSROC with new tender and contract granted:

'Procurement Australia selected to deliver Hire of Heavy Plant (Wet Hire) Tender and Contract for Southern Sydney Regional Organisation of Councils (SSROC) following on success with SSROC electricity contract, proving Procurement Australia's effective tender process delivers benefits.'

Silke Therhaag, Co-ordinator Procurement and Contracts, Moonee Valley City Council:

'Procurement Australia has been and continues to be a professional partner to support us with outstanding procurement results. Procurement Australia stands for a reliable source of excellence in tendering and evaluation services, connecting suppliers with Councils, and ultimately supporting us to achieve best value for our ratepayers. Procurement Australia's business development excels expectations.'



PRINCIPLED REGISTERED OFFICE

Maps Group Limited - Trading as Procurement Australia.
447 Auburn Road, Hawthorn East, Victoria 3123.

LOCATION OF SHARE REGISTER

Maps Group Limited - Trading as Procurement Australia.
447 Auburn Road, Hawthorn East, Victoria 3123.
Call 03 9810 8600 Visit procurementaustralia.com.au