MARKETING, BUSINESS DEVELOPMENT AND MAJOR EVENTS COMMITTEE REPORT

15 June 2004

MELBOURNE MILAN SISTER CITY RELATIONSHIP - UPDATE

Division Marketing & Corporate Affairs Division

Presenter Mark Drew, Manager Customer & International Relations

Purpose

1. The purpose of this report is to provide an update on the status of the Melbourne Milan sister city relationship.

Background

- 2. The Melbourne Milan sister city relationship was signed on 4 March 2004 by the Lord Mayor and Salvatore Carrubba, Commissioner for Culture, Museums and International Relations (representing the Mayor of Milan).
- 3. A three-year indicative program had been developed in the lead up to the signing of the relationship in consultation with the City of Milan, the Italian community in Melbourne and key business, cultural and community organisations. This plan has been considerably developed since the formalisation of the relationship with the support of a much broader range of Melbourne-based organisations in the fields of business, education, arts and culture and sport.

Issues

- 4. Melbourne Milan sister city activities undertaken in 2003-2004 are outlined in Attachment 1. The updated program of activities proposed in 2004-2005 is described in Attachment 2.
- 5. The outlook for the relationship is extremely positive and is already demonstrating the benefits that can result from sister city relationships that have strong community support.

Time Frame

6. This update report on programs to date and the proposed program of activities for 2004-2005.

Relation to Council Policy

7. An objective under Strategic Direction 1.3 in City Plan 2010 is to strengthen and develop long-term strategic relationships with sister cities, Business Partner Cities and other key partners.

Consultation

8. There has been extensive work with a wide range of Italian-based organisations and community organisations in Melbourne. The Sustainable Business and Trade Development Branch, the City Project, Arts and Culture Division and other work areas also actively support the relationship.

Government Relations

9. The Consul General for the Republic of Italy played an instrumental role during the development of the sister city proposal and continues to be consulted on a regular basis. Consultation continues with the Victorian Government, particularly in relation to a consistent approach to Italian-related business activities. Consultation with Tourism Victoria has resulted in the identification of opportunities for joint projects. Regular updates have been forwarded to the Australian Ambassador to the Republic of Italy and the State Director of the Department of Foreign Affairs and Trade. The Australian Ambassador has indicated strong interest and support for the program.

Finance

10. The draft 2004-2005 budget allocation for the Milan relationship is \$126,000.

Legal

11. The report is for noting only and there are no legal issues that arise from the recommendation.

Sustainability

Connected and Accessible City

12. There is no significant sustainability impact

Inclusive and Engaging City

13. Strong likelihood of medium impact. The relationship with Milan provides opportunities to engage the Melbourne business, cultural, educational and general community.

Innovative and Vital Business City

14. Strong likelihood of positive impact. The relationship has the potential to provide opportunities for local companies in the Milan, northern Italy and potentially European markets. Also the opportunity to develop strategic partnerships with institutions and businesses in Milan.

Environmentally Responsible City

15. Low likelihood of positive impact. One of Melbourne's strengths is environmental management. This could lead to exchange of information between the cities and possible opportunities for Melbourne companies involved in environmental management services.

Recommendation

16. That the Marketing, Business Development and Major Events Committee note the status of the Melbourne Milan sister city relationship as outlined in Attachments 1 and 2 of the report.

Attachments:

2. Melbourne Milan – 2004-2005 Program

^{1.} Melbourne Milan – Update on Current Activities

^{3.} Sustainability Attachment

Business and Economic Development	
Project title	Status report
RMIT Industrial Design graduates	Participated at the Salone del Mobile (Milan Furniture Fair) in April 2004. Mayor Gabriele Albertine, Mr Mario Bellini and Professor Carmelo di Bartolo (Design Innovation) visited the fair and met the RMIT graduates.
	Lord Mayor and Councillors to host welcome home function for graduates and key supporters – June/July 2004.
Business activities	A number of Melbourne-based business enquiries have been received following the signing of the sister city relationship. These have been referred to the Sustainable Business and Trade Development Branch and the Italian Chamber of Commerce and Industry – Melbourne for action.
Lord Mayor's speech – Italian Chamber of Commerce and Industry, 2 June	Lord Mayor addressed a breakfast meeting of the Italian Chamber of Commerce and Industry to celebrate Italian National Day.
Australian Tourism Exchange (June 2004)	Milan based agents attending the Australian Tourism Exchange 2004 were 'targeted' to promote the Melbourne/Milan link and 'sell' the Melbourne story.
Promoting Melbourne as a tourist destination in Milan	Joint Melbourne Milan promotion at a major travel trade show in Milan in February 2004 was an outstanding success with extensive media coverage and consumer response (media report available for viewing). This has given a strong base to develop further opportunities to promote Melbourne as a visitor destination in Milan
	The trade show is an annual event and work is continuing with Tourism Victoria (Europe) and Australian Tourist Commission (Italy) on this and other opportunities to promote Melbourne in Milan

Melbourne Milan – Update to June 2004

International Specialist	Council hosted networking luncheon during fellowship
Skills Institute (ISS) –	of Marc Krusin, Milan-based designer in Melbourne.
founded in 1989, the	Mr Krusin's fellowship was supported by Victoria
Institute fills skills and	University and focused on furniture design and
knowledge gaps in	manufacture.
industries and enterprises	
particularly in areas of	Continuing discussions with ISS about possible
design, traditional and	fellowships with City of Melbourne support into the
leading edge technology.,	future.
People to People activities	
Project title	Status report
Public relations	Display in the foyer of the Melbourne Town Hall of photographs taken during the signing ceremony.
	Milan Melbourne display was mounted at the Melbourne Observation Deck to celebrate Italian National Day.
'Postcards' program	Agreement has been reached with Channel 9 and the City of Milan on the filming of a one-hour 'Postcards in Milan' special celebrating the sister city relationship.
	Emirates is supporting the program. The Channel 9 presenters and crew depart Melbourne on 2 July on Emirates' inaugural direct Melbourne-Dubai service. The special is likely to screen in October.
Community connections	Support has been provided for Melbourne Rotary Club to establish a sister club relationship with a Rotary Club in Milan.
Arts and Cultural activities	
Project title	Status report
Design in Italy – 1945 to 2000. Exhibition from Triennale di Milano at Melbourne Museum	Council support for public program including seminar featuring Professor Arturo Dell'Acqua Bellavitis and Professor Carmelo Di Bartolo from Milan Design master class conducted by Professor Bellavitis. Exhibition was linked to the forthcoming establishment of the relationship with Melbourne.
Mario Bellini – Architect	Council support to a wide range of public program
and Designer exhibition –	activities associated with the exhibition. Exhibition
National Gallery of Victoria	was linked to the forthcoming establishment of the
– International	relationship with Melbourne.
Melbourne Conversation –	Free public lecture given by Mario Bellini, describing
Mario Bellini	key projects through out his career and describing the
	design philosophy for the reinvigoration of the National
	Gallery of Victoria – International. Program was linked
	to the forthcoming establishment of the relationship
	with Melbourne.
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Last Supper Exhibition –	Exhibition of the 'Last Supper' pictorial display in the
Block Arcade	Block Arcade – March 2004 as part of the sister city
Dioek Theade	signing celebrations.
Melbourne Town Hall	Maestro Maurizio Salerno from Milan was guest
Grand Organ concert –	organist at the free public organ recital on Thursday, 3
Italian National Day 2 June	June. Over 800 attended the concert.
Melbourne Prize Trust -	Cooperative project between the Council and the
development of a travelling	Melbourne Prize Trust. Letter of support from Deputy
scholarship	Lord Mayor accompanied letter from Executive
	Director of Melbourne Prize Trust to City of Milan.
	Assistance being sought from City of Milan to find
	partner institution and become a supporting partner.
Film culture	Initial contacts established between Melbourne International Film Festival and the Australian Centre
	for Moving Image. The Council will continue to
	facilitate these contacts.
Soccer links	Negotiations held with the Victorian Soccer Federation
	about opportunities for developing projects with Milan-
	based soccer clubs particularly at the junior level.
	Melbourne Football Club and AC Milan soccer club are
	keen to maintain contact and explore exchange
	opportunities following the exchange of club jumpers
	during the Milan visit to Melbourne. Scope of these
	exchange opportunities being clarified.
City Management exchang	es
Project title	Status report
Piazza Italia project	Gift of the City of Milan unveiled at Piazza Italia on 4
	March 2004 – by Lord Mayor of Melbourne and
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Noise management project	 March 2004 – by Lord Mayor of Melbourne and Commissioner Carrubba. Excellent working relationship has been established with Professor Carmelo di Bartolo, Design Innovation
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Noise mana gement project Educational activities	 March 2004 – by Lord Mayor of Melbourne and Commissioner Carrubba. Excellent working relationship has been established with Professor Carmelo di Bartolo, Design Innovation (Milan) and there will be a continuing exchange of ideas. City of Milan participating in Council's Noise Management project, as a participant in the international survey.
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	Lord Mayor met with students from Genazzano College – returned from Milan December 2003. Students from College de San Carlo (sister school in Milan) will visit Melbourne, July 2004 and will pay courtesy call to the Town Hall.
University connections	Follow up discussions are taking place with universities about opportunities to build stronger connections with universities in Milan. Monash University – Faculty of Art and Design, seeking opportunity to develop links with key institutions in Milan.
Education Roundtable – hosted by Italian Institute of Culture during the visit of Commission Carrubba, March 2004	The aim of this activity was to consolidate links between institutions in Melbourne and Milan and to identify project opportunities for the future.

Business and economic exchanges	
Project title	Status report
Melbourne business mission to Milan – focusing on design and innovation.	Mission likely to be strongly linked with Salone del Mobile 2005.
	Work to commence with Italian Chamber of Commerce and Industry, Victorian Government and Austrade to identify key participants and priorities.
Salone del Mobile 2005	Melbourne events to be staged in Milan in April 2005 in conjunction with Salone del Mobile and other events to profile Melbourne and Victoria.
	A number of opportunities have been identified to work cooperatively with the Victorian Government. Possible City of Melbourne delegation to make first official visit to Milan April 2005 is included in the indicative plan.
City of Milan Award for Young Foreign Designers 2005	The City of Milan, Fondazione Triennale di Milano (Triennale Museum), will sponsor a competition for young Australian designers in 2005. An announcement of the winners is likely to take place during Salone del Mobile 2005 (April). Details of the competition program are currently being finalised by Milan.
	It is anticipated that two host institutions (museum and educational) will be involved as partners in the project from Melbourne. Competition will be Australia wide.
	Draft competition guidelines are being prepared by City of Milan/Triennele de Milano.
	Brief for consultant to coordinate the competition (Australia wide) being finalised.
International Specialist Skills Institute – development of fellowship program between Melbourne and Milan	Key skills sectors are being identified for the fellowship and development of a program that will maximise the outcomes for both cities.

Melbourne Milan Proposed 2004-05 Program

Melbourne Spring Fashion Festival 2004 (September)	An invitation from the Deputy Lord Mayor has been sent to Commissioner Bozzetti, Commissioner for Fashion and Tourism, for him and young Milan designers to participate in the Melbourne event. Informal advice has been received that Commissioner Bozzetti will visit Melbourne with an exhibition of work by young designers during Spring Fashion Week. This would also include a seminar about the Milan fashion scene for young designers and the Australian industry generally.
People to People	
Project title	Status report
Promotion of Milan as a	Promotional activities will be developed to coincide
tourist destination	with the proposed visit to Melbourne by the
	Commissioner for Tourism for Milan in September
	2004.
'Postcards' program	Agreement has been reached with Channel 9 and the
	City of Milan on the filming of a one-hour 'Postcards
	in Milan' special celebrating the sister city relationship.
	Emirated is supporting the program. The Chapter 10
	Emirates is supporting the program. The Channel 9
	presenters and crew depart Melbourne on 2 July on
	Emirates' inaugural direct Melbourne-Dubai service. The special is likely to screen in October (TBC).
Promoting Melbourne as a	Discussions underway with relevant partners about
tourist destination in Milan	possible major Melbourne tourism promotion in Milan
tourist destination in winan	in September 2004.
Melbourne exhibition in	A display will be developed for general public
Milan	exhibition in Milan – focusing on what is 'uniquely
	Melbourne' is under way. The display will also have
	broader applications to other sister cities.
Community connections	A project is being developed to encouraging
	connections between community-based organisations
	and NGOs in Melbourne and Milan.
Arts and Culture	
Project title	Status report
Melbourne Prize Trust –	Development of Milan residency as part of
2005 Prize for urban	International Travel Prize associated with the
sculpture	competition. The City of Milan has been approached
	as a key supporter in the development of program and
	institutional links.
Melbourne Milan visual arts	Development of project brief for curator in conjunction
opportunities	with Arts and Culture Branch for possible study to
	identify potential partner organisations for joint
	projects under the sister city program.
Musica Vivia – links	Performance in Melbourne by Ii Giardino (Milan based
between Melbourne and	Baroque ensemble) and links with young musicians in

Milan	Melbourne (October 2004).
	Developing opportunities for young Melbourne musicians to participate in the program/attend concerts through organisations such as Melbourne Youth Music, Melbourne Music Camp and National Academy of Music.
Development of Melbourne	Project brief and proposal to be developed in
Milan arts residency	conjunction with Gertrude Street Gallery and other
program	agencies.
Victorian Arts Centre Trust	Likely visit in September 2004 – examination of
 fact finding visit to Milan to identify opportunities for technical exchanges 	performance possibilities, links with similar institutions and technical/professional development exchanges.
between similar centres in Melbourne and Milan	
Proposed visit by the Melbourne Symphony Orchestra to Milan as part of its Italy/Europe tour in 2007	Commissioner Carrubba attended a Melbourne Symphony Orchestra performance during his visit to Melbourne. Work will continue with the MSO in the development of the visit program and particularly business and other cultural events to support the visit.
St Martins Youth Arts	Development of project brief and background work to
Centre – identification of	be completed by St Martins.
institutions with similar	1 2
programs in Milan with a view of future possible	
exchanges	
City Management	
Project title	Status report
Piazza Italia project –	Anticipated completion in Spring 2005.
finalisation of project plan, commissioning of art works for the square and construction	Activities to be developed for opening ceremony with link to Milan relationship.
	Programming at the Piazza to include Italian (including Milan) and community components.
Development of sustainable	City of Milan has provided a copy of 'Sustainable
development strategies -	Development and Local Strategies and Governance:
opportunities for	Indicators and Perspectives for Milan' Agenda 21
information exchange	report. International Relations to work closely with
	Environmentally Sustainable Development team to
	identify opportunities for joint projects/information sharing.

Education	
Project title	Status report
Sister school activities – development of links with Milan	Facilitating connections between schools in Melbourne and Milan for example Genazzano College and College de San Carlo.
Support for Victorian/Lombardy/Milan	Support for ongoing teacher exchange program.
teacher exchange programs	Melbourne educational and promotional pack to be developed for Melbourne teachers undertaking exchange placements in Milan.

Sustainability Assessment Melbourne Milan - update report

Theme: Corporate Themes

Question 1: Well managed, leading and financially responsible city

Does this report assist the committee to manage corporate responsibilities? If yes, insert your comments below. Note: if the following questions are not directly relevant please select 'not applicable' from the Impact list.

Comments:

The report provides an update on the progress of the Melbourne Milan sister city relationship and 2004/5 projects.

The me: Inclusiveness and engagement

Question 2: Community Services

What effect will the proposal have on the quality, quantity and accessibility of education, leisure, cultural, health and other community services?

Impact: positive Likelihood: strong Magnitude: minimum

Question 3: Active and Engaged Community

What effect will this proposal have on the development of a culturally diverse, healthy, equitable, active and involved community in Melbourne?

Impact: positive Likelihood: medium Magnitude: moderate

Comments:

Activities will promote the benefits of the Milan sister city relationship to the Melbourne business, cultural, educational and general community.

Question 4: Cultural and Heritage Value of Built Form

What effect will this proposal have on the cultural heritage of Melbourne's neighbourhoods and buildings?

Impact: no impact Likelihood: low Magnitude: minimum

Question 5: Transport and Accessibility

What effect will the proposal have on the level of public transport and number of transport options/connections with the City of Melbourne?

Impact: no impact

Question 6: Welcoming and Safe Public Space

What effect will the proposal have on the safety and amenity of the public environment eg streets, laneways, parks and gardens?

Impact: no impact

Theme: Environmental responsibility

Question 7: Energy Use and Greenhouse Emissions

What effect will the proposal have on energy consumption and greenhouse gas emissions associated with Council and/or community activities?

Impact: Positive Likelihood: low Magnitude: minimum

Question 8: Resource Use and Waste Generation

What effect will the proposal have on the total quantity and type of waste, including prescribed waste, generated by Council and/or community activities?

Impact: Positive Likelihood: low Magnitude: minimum

Question 9: Pollution

What effects will the proposal have on the use of hazardous materials and levels of pollution (air, noise, soil, and water) in the region?

Impact: Positive Likelihood: low Magnitude: minimum

Question 10: Water Consumption

What effect will the proposal have on the quantity of water consumed and disposed of by the Council and/or in the municipality?

Impact: Positive Likelihood: low Magnitude: minimum

Question 11: Flora and Fauna

What effect will this proposal have on flora and fauna in the City of Melbourne on private and public land and in the aquatic environment?

Impact: Positive Likelihood: low Magnitude: minimum

Theme: Innovation and Business Vitality

Question 12: Development of Key Business Sectors

What effect will the proposal have on the number and type of businesses and level of business investment in the City of Melbourne?

Impact: positive Likelihood: strong Magnitude: minimum

Theme: Connection and accessibility

Question 13: Transport Infrastructure

What effect will the proposal have on Melbourne's transport infrastructure?

Impact: no impact

Question 14: Communications Infrastructure

What effect will the proposal have on Melbourne's information technology and telecommunications infrastructure?

Impact: no impact

Theme: Innovation and Business Vitality

Question 15: Business Innovation

What effect will the proposal have on research and development in Melbourne?

Impact: positive Likelihood: low Magnitude: minimum

Question 16: Job Creation

What effect will the proposal have on the number and types of jobs available in the City of Melbourne?

Impact: positive Likelihood: medium Magnitude: moderate

Comments:

The sister city relationship has the potential to increase local companies connection with Milan, northern Italy and potentially European markets. Also opportunity to develop strategic partnership with institutions and businesses in Milan.

FINANCE ATTACHMENT

MELBOURNE MILAN SISTER CITY RELATIONSHIP – UPDATE

Funding of \$126,000 has been provided in the 2004/2005 draft budget for the Milan Project.

There are no direct financial implications arising from the recommendations in this report.

Kerrie Jordan Acting Manager Financial Services

LEGAL ATTACHMENT

MELBOURNE MILAN SISTER CITY RELATIONSHIP – UPDATE

The report is for noting only and there are no legal issues that arise from the recommendation.

Kim Wood Acting Manager Governance Service