

HOW TO ENGAGE WITH CONSULTANTS

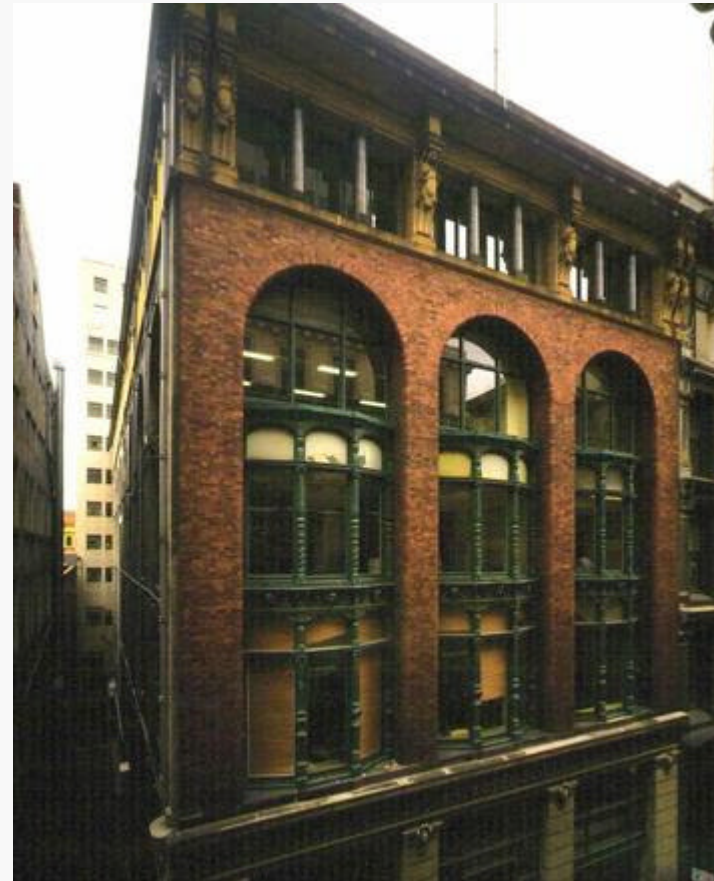
1200 BUILDINGS
INTRODUCTION TO RETROFITTING



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ROSS HOUSE

- Constructed in 1898
- Last major upgrade in 1986
- Issues:
 - HVAC system
 - Old lighting system



Where to start?

- Google search
- 1200 Buildings website
- Case Studies
 - Green Building Council Australia
 - resourcesmart.vic.gov.au
- Industry Magazines
- Word of Mouth



Check out the website



- Read the company overview
- Read the case studies and recent projects
- Match the business with your organisation

A screenshot of the resourceSmart website. The header includes the resourceSmart logo and navigation links like "Home", "Our Mission", "Media centre", "Contact us", "Talk to us", "Partner sign in", and "A/A". A search bar is present. Below the header is a green navigation bar with categories: "For households", "For educators", "For businesses", "For government", "For teachers & Downloads", and "News". The main content area features a large graphic for "DESIGN BUILD LIVE" with the subtitle "Your guide to sustainable housing" and a "Find out more >" button. To the right is a video player showing a person in an orange shirt. Below this is a "Popular topics" section listing "Television and computer recycling", "Electricity and gas bills", "Smart Energy Zones", "Recycle - solar hot water", and "Decor Your Home". At the bottom, there are sections for "Be ResourceSmart" (with sub-links for households, educators, businesses, and government) and "Talk to us" (with a "Top rated Q&A" link).

A screenshot of the Green Building Council of Australia (GBCA) website. The header includes the GBCA logo and navigation links like "Home", "About", "Green Star", "Education & Courses", "Events", "Membership", "Downloads", "Advocacy", "Resources", "News", and "Shop". A search bar and "Login / Register" links are also visible. The main content area features a "Green Star - Communities" section with the tagline "Places for people:" and several icons representing different building types. Below this is a "Download the compelling Business Case" button. To the right is a "Welcome to Green Building Council of Australia" message. Below the main content are three columns: "News" (with a link to "What a difference a decade makes"), "Quick Links" (with links to "Courses and Events Calendar", "Green Star - Performance Business Case", "Green Star - Construction Business Case", "What's New in 2012", "GBCA Online Courses", and "Become a member"), and "Latest Events" (with a "31 COURSES & EVENTS CALENDAR" button). The footer contains a "Green Star Foundation Course" link and a "Site Tour - 360 House, Street and Hall Tour" link.

Before you get someone in

- Define what you want to achieve
 - What are the issues?
 - What are the goals?
 - More details will mean a more tailored result!
 - What information is required?
 - Make sure the contract states the supply of data and figures
 - Who will be working on the project? Senior Engineers?
 - Break down of fees

Dealing with Consultants

- Discuss the project in detail
 - How are the consultants arriving at and justifying their recommendations?
- Get another opinion, however...
- Make sure anyone you engage with is properly licensed.



- Establish a vision for the project
- Contracts – vision, objectives, people and outcomes
- Team based approach
- Conduct Training and Inductions for all contractors
- Design consultants should be selected based on skill and experience
- Project Manager is directly responsible for environmental outcomes

Thank You

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